

Practice: Commonly-Asked Interview Questions

Use these to roll-play with a friend (or in the mirror!) before the big day.

1. So, tell me a little about yourself.
2. Why are you looking? Why did you leave your last job?
3. Tell me what you know about this company. What interests you about this job?
4. How would you describe yourself? Give me three adjectives.
5. What relevant experience do you have?
6. What did you like or dislike about your previous job?
7. What was the biggest accomplishment / failure in this position?
8. Describe a difficult work situation / project and how you overcame it.
9. If your previous co-workers were here, what would they say about you?
10. How are you when you're working under pressure? Give me an example.
11. What motivates you to do a good job?
12. What's your greatest strength?
13. What's your biggest weakness?
14. Let's talk about salary. What are you looking for?
15. Has anything ever irritated you about people you've worked with?
16. What do you expect from a supervisor?
17. Tell me about any issues you've had with a previous boss.
18. Who was your best boss and who was the worst?
19. What have you been doing since your last job?
20. Would you rather work for money or job satisfaction?
21. What is good customer service?
22. What are you passionate about?
23. Do you prefer to work independently or on a team?
24. What are your goals for the next five years / ten years? How do you plan to achieve those goals?
25. Why we should hire you?



Sample Questions for the Interviewer

There comes a point in every interview when you'll be asked if you have any questions. It's your final chance to knock it out of the park. A few suggestions:

- How would you define success in this role?
- What do the most successful people in your team have in common?
- What are some of the objectives you would like to see accomplished in this job?
- Why is this position open?
- What would you like done differently by the next person who fills this position?
- What are some of the more difficult problems one would have to face in this position? How do you think they could best be handled?
- How are work objectives and deadlines set?
- How will I be evaluated in this position?
- What advancement opportunities are available for the person who is successful in this position?

